

## RTA completes auction and award valued at 1.9 Billion AED

Ahmed Mohammed Sharif Al Muaini is the Purchasing and Material Handling manager for the Roads and Transport Authority in Dubai and he estimates that the RTA has saved around 20% in time and expenditure through online procurement with Tejari.

Mr Muaini was involved in the 2 billion dirham Tejari transaction for procuring 620 buses for the RTA - the largest ever single online deal in the region.

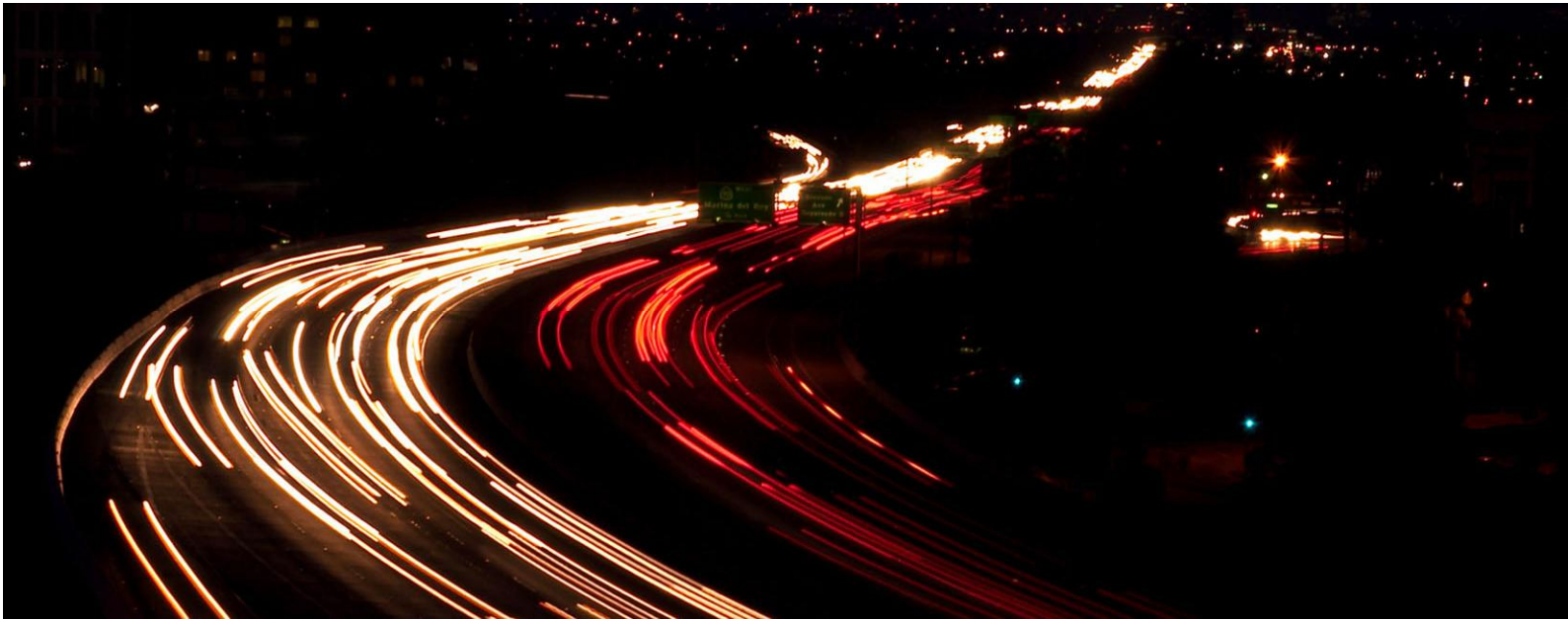
Mr Muaini echoed the RTA Chairman of the Board and Executive Director H.E Mattar Al Tayer, saying, "By placing this tender through Tejari, the RTA was able to greatly enhance the choices we had to fulfill our requirements, giving us greater efficiency in our procurement and enabling us to make the best use of government funds. The RTA is committed to using and developing online services and processes to increase efficiency, and the successful completion of this auction with Tejari marks an important step in our adoption of e-procurement."

Omar Hijazi, CEO of Tejari described the e-procurement as "A major milestone for Tejari

and for the development of e-business in the region. Public and private organizations are increasingly turning to Tejari, and using our expertise to manage and place complex, high-value tenders online. We are very pleased that we were able to make this auction a success for the RTA, and that we were able to help them get the best value out of their procurement."

Mr Muaini, who holds a Masters of International Business, was an IT programmer implementing ERP Oracle solution for Dubai Municipality covering purchasing and inventory for Dubai Municipality for 3 years, and as has spent the past 2 years in his current role with the RTA. He feels that one of Tejari's main benefits to the RTA has been the opportunity for a wider, more flexible market.

"Tejari has helped the department in terms of Supplier selection which is available through competitive bids and good procurement processes can make a considerable improvement to coordination with suppliers," he says.



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Mr Muaini is awarded membership in the prestigious Leaders' Club to recognize the volume of transactions he has completed with Tejari. He has contributed enormously to the efficiency and savings of his department.

"The RTA can achieve a lower purchase price by increasing competition through the use of auctions, and more efficient transactions can significantly reduce the overall cost of purchasing."

Mr Muaini's department uses Tejari for many of its larger essential transactions, including automobiles, spare parts, electronics items, IT equipment, road maintenance equipment, office supplies, and even food supplies.



**Company name:** Roads & Transport Authority

**Company Profile:** RTA is responsible for planning and providing the requirements of transport, roads & traffic in the Emirate of Dubai, and between Dubai and other Emirates of the UAE, neighboring countries in order to provide an effective & an integrated transport system capable of achieving Dubai's vision & serving the vital interests of the Emirate.

**Contact Person:** Mr. Ahmed Mohammed Sharif Al Muaini, Purchasing and Material Handling manager

**Summary :**

RTA purchased 620 buses , the largest ever single online deal in the region with a transaction worth of 2 billion dirham. RTA has saved around 20% in time and expenditure through online procurement with Tejari.