



Oman National Engineering & Investment Company experiences the benefits of online trading

Oman National Engineering & Investment Company, IT Department (ONEICIT) has experienced success both in online purchases and open tenders via Tejari.com, the leading online B2B portal in the region. ONEICIT have proceeded with 151 auctions, with a total value of more than 7 000 000USD.

Since first establishing in 1978, ONEIC has committed to its vision of embracing the most modern of procurement solutions in order to provide the very best in products and services to its clients. Acknowledging the benefits of trading online, ONIEC recently transferred all of their purchasing procedures online via the Tejari online trading platform.

“We have become increasingly aware of the competitive edge that Tejari’s online trading platform offers its members”, commented Mr. Mohammed Al-Adhoobi, Head of I.T Interior Section.

He added, “Since joining Tejari we have ordered a variety of different products ranging from IT hardware and software, office automation and other general items related to the IT services, and we continue to be very pleased with the quality of the products received and the ease of the whole procurement process.”

“Prior to joining Tejari, ONEICIT spent a considerable amount of time searching for reputable suppliers in order to source exact



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product specifications. We would then have to qualify them and follow up for final pricing information. Becoming a member of Tejari has completely streamlined the procurement process. We are now able to contact numerous suppliers at a click of a mouse, and have found Tejari suppliers to not only be reliable, but they also have a much wider range of products on offer, and at a lower cost." added Mr. Mohammed Al-Adhoobi.

Established in 1978, Oman National Engineering & Investment Company (SAOG) started its operations to serve the Electricity, Water, and Communications sector.



Company name: Oman National Engineering & Investment Company (I.T. Department, ONEICIT)

Company Profile: Since inception, the company registered steady growth backed by committed shareholders, progressive management with dynamism and a dedicated team of professional staff exceeding 3000.

Contact Person : Mr. Mohammed Al-Adhoobi, Head of I.T Interior Section.

Summary Mr. Mohammed Al-Adhoobi said: "Becoming a member of Tejari has completely streamlined the procurement process. We are now able to contact numerous suppliers at a click of a mouse, and have found Tejari suppliers to not only be reliable, but they also have a much wider range of products on offer, and at a lower cost."