



Fatah Al Khair General Trading sources wide variety of products on MyLinkDubai

Fatah Al Khair General Trading is an independent small-scale tailoring shop in Dubai, specializing in quality tailoring and embroidery works for women. Like several small-size establishments, it followed conventional channels of acquiring supplies. However, it discovered that the list of suppliers was rather limited, and it had not really made any attempts to reach out to a larger community of suppliers. There were many cases in which the suppliers could meet the deadlines, or did not have in stock the material needed by Fatah Al Khair on urgent basis.

“With changing tastes in fashion, it is always a challenge to obtain supplies pertaining to some new trends and new styles. Sometimes, some customers come with unusual requests,

and then we have to run from pillar to post to get the supplies,” said the owner. “We therefore started to look at other ways of reaching out to a larger base of suppliers. It was then that we decided to find out more about MyLinkDubai.”

It did not take Fatah Al Khair much time to realize that MyLinkDubai was the perfect partner for bringing the company closer to a global community of certified suppliers. On registering, Fatah Al Khair posted trade leads that generated a large number of responses.

“We were able to shortlist the best suppliers, compare prices and place orders online,”

“What was even more amazing is that the suppliers offered to deliver on time, and in any quantity we wanted. MyLinkDubai has thus become our constant source of ordering any item we required.”



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Fatah Al Khair has found significant advantages of trading online and has been able to source a number of essential products. It has also discovered ease in procuring items for personal use like mobile phones, computers and rechargeable trimmers, providing the company with a variety of options in terms of quality, quantity, costs and services.

Company name: Fatah Al Khair General Trading
Company profile: Tailoring business
Summary: Small general trading company finds immense benefits through e-commerce