



## Dr. Vending saves time and money through trading on MyLinkDubai

Dr. Vending Company, an agent of Sysco Vending Machines, is the first company of its kind to be based in Dubai. It specializes in various types of vending machines and consumables. In competitive marketplace, Dr. Vending is always on the lookout for new business.

Just about a year ago, Dr. Vending, the first vending company in Dubai, activated his account on mylinkDubai.com, and has not looked back ever since.

“Before we joined the MylinkDubai.com platform, we had to employ an army of sales people to market our machines,” said Shaji Nair from Dr. Vending. “It was an expensive affair, and quite the results were usually disappointing, because quite often the sales

persons were not competent or committed enough to clinch a deal. And this showed in our bottom-line. Also, our database was limited, and our staff had to struggle very day to find new potential clients.”

Once on mylinkDubai.com, things took a 360-degree turn. Sales boomed as the exposure to Dr. Vending products multiplied manifold.

As a supplier on mylinkDubai.com, Dr. Vending found that the portal enabled the company to increase efficiencies as well as save valuable time and money. The company sold a large number of vending machines and consumables via the online trading portal.



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Today, Dr. Vending uses the online platform for a variety of needs, and has been able to achieve higher sales with smaller teams of staff.

“The mylinkDubai.com platform provides all that a modern business could ask for,” “Its proven expertise has helped hundreds of businesses save on costs and hassles. “Since joining the online marketplace, we have been able to breathe easy and devote our energies to other aspects of business.”

MylinkDubai.com is accessible online 24 hours a day and is able to showcase its suppliers on a global platform that is certified, transparent and easy to use.

**Company name:** Dr. Vending

**Company profile:** First vending machine company based in Dubai

**Contact person:** Shaii Nair

**Summary:** The first Dubai based vending machine company, Doctor Vending has sold a variety of vending machines through mylinkDubai.com, saving both time and money for the company.